

A Masterclass in Mediation Advocacy

Thursday, 29 August 2024
3.00 pm – 7.00 pm (SGT)
Withers KhattarWong, 18 Cross Street
#14-01, Singapore 048423

[Click here to register.](#)



Masterclass Trainer
Ms Shanti Abraham



Masterclass Trainer
Mr Lim Tat

One's foray into mediation practice often does not start off by being a mediator, but by representing a disputant before a mediator. But do you know how to advocate for your client during a mediation? Is the skillset required similar to that of being an advocate in arbitration or litigation? What are the factors that will make an impact on one's effectiveness as a mediation advocate?

"Many practitioners underestimate the crucial role played by mediation advocates in building an environment of trust and collaboration that enables parties to discover their best mediated outcomes."
– Lim Tat, Masterclass Trainer

Observe the 'do's and 'don't's of mediation advocacy in this masterclass, designed by Lim Lei Theng, featuring commentary and audience engagement amidst an international commercial mediation demonstration. Through role-plays on the different segments of a mediation session, our masterclass trainers, Shanti Abraham and Lim Tat, both seasoned and experienced mediation advocates and mediators, will share on the skills and competencies every effective mediation advocate needs in their toolkit.

Jointly organised by the Singapore Institute of Arbitrators, Singapore International Mediation Institute, and the Society of Mediation Professionals, we invite you to come and be treated to a memorable learning experience and a networking session over refreshments!

This event is part of Singapore Convention Week 2024, held from 26 - 30 August 2024.

Category	Fees
Member of SIArb/SMP SIMI-Accredited Mediator	SGD120
SIMI Partner representatives	SGD170
Others	SGD220



SILE Accredited CPD Activity
Number of Public CPD Points: 3
Practice Area: Alternative Dispute Resolution
Training Level: General

SILE Attendance Policy

Participants who wish to obtain CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. For this activity, this includes signing in on arrival and signing out at the conclusion of the activity in the manner required by the organiser, and not being absent from the entire activity for more than 15 minutes. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to <http://www.sileCPDcentre.sg> for more information.

Registration is on a first-come-first-served basis.
[Register at the Singapore Convention Week 2024 website today!](#)
Registration closes on 20 August 2024.

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Programme

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Time	Activity	Remarks
3.00 pm	Registration	
3.30 pm	Welcome & Introduction	SIMI/SiARB/SMP
3.35 pm	[Segment 1] Client management in the lead-up to mediation <i>Issues covered include:</i> Advocating mediation to a reluctant client and preparing the client for mediation.	Mediation demo team
4.05 pm	Audience engagement and discussion of Segment 1 scenario	Shanti Abraham Lim Tat
4.25 pm	[Segment 2] Preparing <i>with</i> the client for mediation <i>Issues covered include:</i> Preparation of documents, strategy for opening statement, and strategy for making an offer.	Mediation demo team
4.55 pm	Audience engagement and discussion of Segment 2 scenario	Shanti Abraham Lim Tat
5.15 pm	[Segment 3] Overcoming impasse <i>Issues covered include:</i> Identifying sources of conflict, managing emotions, and use of private sessions.	Mediation demo team
5.45 pm	Audience engagement and discussion of Segment 3 scenario	Shanti Abraham Lim Tat
6.05 pm	Closing Remarks Networking & Cocktail Reception	SIMI/SiARB/SMP
7.00 pm	End of event	

Terms and Conditions:

- Registration will be via the [Singapore Convention Week 2024 registration portal](#).
- Registration is on a first-come-first-served basis, and will be closed once all places have been fully subscribed.
- Registration will be confirmed only upon receipt of payment for the event.
- In the event that you are unable to attend the event, please note that there will be no refund and no replacement/transfer of tickets.
- The contents and materials presented are the intellectual property of the organisers and/or their partners, consultants, trainers and guest speakers. They may not be disseminated or reproduced in any format; and are for participants' personal, educational and non-commercial reference only.
- The organisers may take videos/photographs during the session(s) for use in their marketing collaterals and other publicity purposes.
- The organisers reserve the right to cancel or postpone the event or change the venue, speakers and event date, or revise the programme should circumstances so warrant.

Masterclass Trainers

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Ms Shanti Abraham
Founder
Messrs Shanti Abraham & Associates (Malaysia)

Shanti leads Messrs Shanti Abraham & Associates (Malaysia). A National University of Singapore graduate, she has been a legal practitioner for nearly 30 years. Shanti completed the programme on Mediation and Advanced Mediation at Harvard Negotiation Institute and has been trained in Investor-State Mediation.

Shanti is SIMI Certified and is active in the mediation industry as an advocate, a mediator and a trainer. She is a Principal Mediator and trainer with the Singapore Mediation Centre, Malaysian International Mediation Centre and Chartered Institute of Arbitrators and has been empanelled on many other international panels.



Mr Lim Tat
Managing Partner
Aequitas Law LLP

Tat was called to the Singapore Bar in 1989, and has more than 30 years of experience in dispute resolution practice. He has served as a mediator and advocated for clients in over 800 mediated cases. He has been recognized by *Who'sWhoLegal:Mediation* every year since 2016 and ranked as a *WWL Global Elite Thought Leader* since 2022.

As a commercial mediator, Tat has collaborated with many distinguished mediation advocates and practitioners, Senior Counsel and King's Counsel, from many jurisdictions, including the United States, United Kingdom, Spain, Israel, Australia, New Zealand, China, Hong Kong, India, Vietnam, Indonesia, Malaysia and Singapore.

Masterclass & Role-Play Development



Ms Lim Lei Theng
Partner/Head (Knowledge Management & Pro Bono Programme)
Allen & Gledhill LLP

Mediation Demo Team: Mediator

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Mr Michael Cover

Professional Background

Michael is a Member of ArbDB Chambers (www.arbdb.com), London, the UAE and Singapore. He is full time third party neutral. He has over 35 years' experience as a solicitor and barrister, in industry and in private practice. He is accredited as a Certified Mediator with IMI and SIMI.

Mediation Experience

Michael has conducted over 270 mediations and is regularly retained as a mediator by leading law firms and UK and International appointing institutions. He was accredited as a Mediator by CEDR in 2002 and has been trained as an Investor State Mediator by CEDR, ICSID and IMI.

Mediation Demo Team Members



Mr Francis Goh

Partner
Harry Elias Partnership LLP

With over three decades of dispute resolution experience, and an early adopter of mediation since 2001, Francis is an IMI and SIMI Certified Mediator, as well as an IMI Certified Mediation Advocate. He is the Chairman of the Advocacy Committee of the Law Society of Singapore as well as a Fellow of the Chartered Institute of Arbitrators and the Singapore Institute of Arbitrators.

Francis is a mediator empaneled with local and international institutions including the Singapore Mediation Centre, the Singapore International Mediation Centre, the Law Society Mediation Scheme and the AAA-ICDR. He is a mediation trainer, assessor, coach and mentor.



Mr Robert Heath KC

An experienced barrister, arbitrator and mediator, Robert is an Associate member of Bankside Chambers (Auckland and Singapore). He is based in Melbourne, Australia.

Robert joined the Victorian Bar in 1999 – after mandatory mediation had become entrenched in Victorian courts and tribunals. Since that time, Robert has appeared as counsel in many mediations. Mediation advocacy became (and remains) an important part of his practice.

In around 2009, Robert began to act as a mediator. In addition to conducting private and court-ordered mediations, Robert also conducts mediations for the National Sports Tribunal (Australia) and the Australian Football League. In the last few years, he has enjoyed engaging with mediation institutions and practitioners in Singapore. He is a Level 3 SIMI Accredited Mediator.

Mediation Demo Team Members

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Mr TK Iu

TK Iu is an HKMAAL Accredited Mediator (General/Family/Family Mediation Supervisor). He is also a Certified Mediator of SIMI and a panel mediator of the SIMC. On average, he mediates over 100 cases each year in Cantonese/ English/ Putonghua.

WhosWhoLegal (2015 to 2024) named TK as a world leading practitioner in the field of commercial mediation. TK is listed by Doyle's Guide 2021 to 2024 as a leading family mediator in Hong Kong.

TK is an adjunct professor of the Department of Law, HKU and School of Law, CityUHK. He is a co-author of Hong Kong Mediation Manual (3rd edition). TK has been advising the Department of Justice (HKSAR) on mediation matters since 2012.



Ms Vivienne Sandhu

Partner
Clifford Law

Vivienne has been a mediator with the State Courts and Singapore Mediation Centre since 2010. She received her mediation training from Regent's University London and the Singapore Mediation Centre, where she is currently a Principal Mediator. She is also a Senior Mediator with the Law Society Mediation Scheme and a Certified Mediator with the Singapore International Mediation Institute.

Vivienne has conducted several mediations on a variety of disputes in all the dispute resolution centres in Singapore as well as in her private capacity. Most recently, she conducted a successful mediation under the WIPO-Singapore ASEAN Mediation Programme.